# FORTIS NET LEASE™

### BRAND NEW DOLLAR GENERAL FOR SALE

### Now Open!

Ch

**DOLLAR GENERAL** 

# **DOLLAR GENERAL**

441 E MAIN ST., SPRINGPORT, MI 49284

### **BENJAMIN SCHULTZ**

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BRYAN BENDER

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ACTUAL STORE PICTURE

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Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by FNL in compliance with all applicable fair housing and equal opportunity laws.

### PRESENTED BY:

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# **I FORTIS** NET LEASE™

List Price:	\$1,334,707.00
Current NOI:	\$86,756.00
Initial Cap Rate:	6.5%
Land Acreage:	+/- 0.58 Acres
Year Built	2018
Building Size:	9,100 SF
Price PSF:	\$146.67
Lease Type:	NNN
Lease Term:	15 Years



 **PRICE** \$1,334,707.00





TERM 15 Years

### **INVESTMENT OFFERING**

Fortis Net Lease is pleased to present this 9,100 SF. Dollar General store located in Springport, MI. The property is encumbered with a Fifteen (15) Year Absolute NNN Lease, leaving zero landlord responsibilities. The lease contains 5 (5) Yr. Options to renew, each with a 10% rental rate increase. The lease is corporately guaranteed by Dollar General Corporation which holds a credit rating of "BBB", which is classified as Investment Grade. The store is open, with rent having commenced on 8/27/2018.

This Dollar General is highly visible as it is strategically positioned on E Main St. The five mile population from the site is 4,485 while the two mile average household income \$61,176 per year, making this location ideal for a Dollar General. The Subject offering represents an ideal opportunity for a 1031 exchange buyer or a "passive" investor to attain the fee simple ownership of a Dollar General. This investment will offer a new owner continued success due to the financial strength and the proven profitability of the tenant, the nation's top dollar store. List price reflects a 6.5% cap rate based on NOI of \$86,756.

### **INVESTMENT HIGHLIGHTS**

- Brand New Absolute NNN Lease
- Zero Landlord Responsibilities
- 15 Year Term / 5 (5 Year) Options
- Two Mile Household Income \$61,176
- Five Mile Population 4,485
- Investment Grade Dollar Store
- Dollar General Reported 28 Consecutive Quarter of Same Store Sales Growth

### **FORTIS** NET LEASE

#### **FINANCIAL SUMMARY**

LEASE	SUMMARY
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INCOME		PER SF
Rent	\$86,756	\$9.53
Gross Income	\$86,756	\$9.53
EXPENSE		PER SF
Expenses	\$0	\$0.00
Gross Expenses	\$0	\$0.00
NET OPERATING INCOME	\$86,756	\$9.53

#### **PROPERTY SUMMARY**

Year Built:	2018
Lot Size:	+/- 0.58 Acres
Building Size:	9,100 SF
Roof Type:	Standing Seam
Zoning:	Commercial
Construction Style:	Prototype
Parking Lot:	Concrete
HVAC	Roof Mounted
Zoning: Construction Style: Parking Lot:	Commercial Prototype Concrete

Tenant:	Dollar General
Lease Type:	NNN
Primary Lease Term:	15 Years
Annual Rent:	\$86,756
Rent PSF:	\$9.53
Landlord Responsibilities:	None
Taxes, Insurance & CAM:	Tenant
Roof, Structure & Parking:	Tenant
Lease Start Date:	8/27/2018
Lease Expiration Date:	8/27/2033
Lease Term Remaining:	15 Years
Rent Increases:	10% At Option
Renewal Options:	5 (5 Years)
Lease Guarantor:	Dollar General
Lease Guarantor Strength:	BBB
Tenant Website:	www.DollarGeneral.com



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## FORTIS NET LEASE

TENANT NAME	UNIT SIZE (SF)	LEASE START	LEASE END	ANNUAL RENT	% OF GLA	RENT PER SF/YR
Dollar General	9,100	8/27/2018	8/27/2033	\$86,756	100.0	\$9.53
Totals/Averages	9,100			\$85,785		\$9.53



**TOTAL SF** 9,100



TOTAL ANNUAL RENT \$86,756



OCCUPANCY RATE 100%



AVERAGE RENT/SF \$9.53



NUMBER OF TENANTS 1

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### **▲ FORTIS** NET LEASE<sup>™</sup>



LEASE YEARS	ANNUAL RENT	MONTHLY RENT	BUMP	YIELD
8/27/2018 - 8/27-2033	\$86,756.00	\$7,229.66	-	6.50%
Option 1	\$95,431.60	\$7,952.63	10%	7.14%
Option 2	\$104,974.76	\$8,747.89	10%	7.86%
Option 3	\$115,472.23	\$9,622.68	10%	8.65%
Option 4	\$127,019.45	\$10,584.95	10%	9.51%
Option 5	\$139,721.28	\$11,643.44	10%	10.46%

#### **OVERVIEW**

Company:	Dollar General
Founded:	1939
Total Revenue:	\$21.96B
Net Income:	\$1.25B
Net Worth:	\$25.60B
Headquarters:	Goodlettsville, TN
Website:	www.DollarGeneral.com

### **TENANT HIGHLIGHTS**

- Investment Grade "BBB" Rating
- Ranked #128 on Fortune 500
- \$21.986 Billion Fiscal Year 2017
- 7.94% Increase in Sales from 2016 to 2017
- 7.55% Increase in Gross Profit from 2016 to 2017
- Dollar General Reported 28 Consecutive Quarter of Same Store Sales Growth

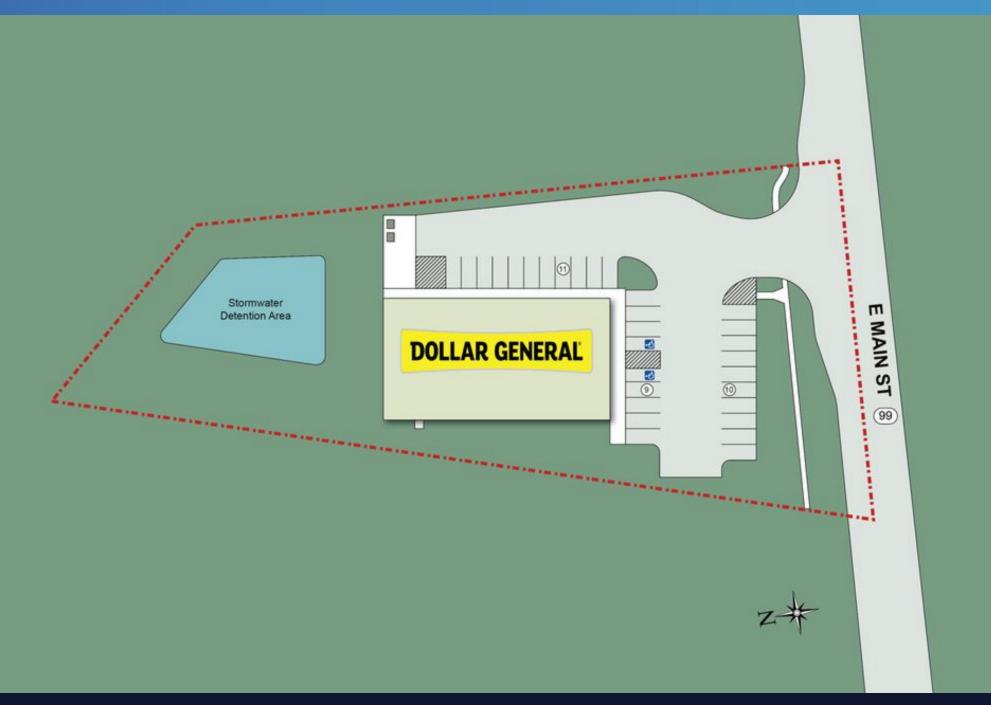
#### DOLLAR GENERAL

RENT SCHEDULE

Dollar General is the largest "small box" discount retailer in the United States. Headquartered in Goodlettsville, TN, the company was established in 1939. There are more than 15,000 stores with more than 114,000 employees, located across 43 states. Dollar General has more retail locations than any retailer in America. The Dollar General store format has typically been in rural and suburban markets, now they are expanding into more densely populated areas. Opening over 900 stores in 2017, with an expected 1,000 opening for 2018. The Dollar General strategy is to deliver a hassle-free experience to consumers, by providing a carefully edited assortment of the most popular brands in both retail and consumer products.

The company launched a successful IPO in 2009 (NYSE: DG). In March, 2014 Dollar General reported record sales, operating profit and net income. Most recently the year end 2017 sales rose by 7.94%, in comparison to year end 2016, to \$21.986 Billion. During the same time period, same store sales continued their growth trend. Dollar General's net income and diluted earnings per share (EPS) for year end 2017 was \$1.251 million and \$4.51, respectively. Dollar General is ranked #128 on the Fortune 500, an 11 spot jump from the previous year ranking. **DOLLAR GENERAL** 441 E MAIN ST., SPRINGPORT, MI 49284

# **FORTIS** NET LEASE™



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## **FORTIS** NET LEASE™

Trading Post Downtown Pizza & Subs Ghubby/s Gafe

Cochran Corporation Speciality Castings

> Springport Medical Clinic Spingport telephone Co.

T&N Dairy Kreme US Post Office Springport Hotal Tavern Homestead Savings Bank

Dan De Signs & Designs

Springport Elevator

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## **FORTIS** NET LEASE™



POPULATION	2 MILE	3 MILES	<b>5 MILES</b>
Total Population 2018	1,150	1,617	4,485
Average Age	38.80	39.50	41.30
# Of Persons Per HH	2.70	2.70	2.70
HOUSEHOLDS & INCOME	2 MILE	3 MILES	<b>5 MILES</b>
HOUSEHOLDS & INCOME Total Households	<b>2 MILE</b> 431	<b>3 MILES</b> 612	<b>5 MILES</b> 1,716

Springport is a village in Jackson county of Michigan, which Jackson, MI is 23.1 Miles (26 Min) away. In 1983 a group of Hot Air Balloon enthusiast who lived in and around Jackson came up with the dream of a family friendly event for the Jackson Community. The Hot Air Jubilee was born. Since then the Jubilee has grown to an event that thousands of people attend every summer. 25-30 Balloons come in from around the country to participate in the friendly rivalry of the contests. A traditional highlight on Saturday afternoon of the Jubilee is our auto show. Every Year we encourage car show enthusiast and owners to come out to the park to strut their stuff.





STATES SOLD IN

40

PROPERTIES SOLD

2,200

**TOTAL SALES VOLUME** 

\$5.0B

The FNL Team

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**BROKER & BUYER REACH** 

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