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# **DOLLAR GENERAL** 6 CANDY CANE ST, LYONS, GA 30436



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Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by FNL in compliance with all applicable fair housing and equal opportunity laws.

### **EXCLUSIVELY LISTED BY:**

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## **INVESTMENT SUMMARY**

List Price:	\$1,269,473
Current NOI:	\$84,420.00
Initial Cap Rate:	6.65%
Land Acreage:	1.0
Year Built	2018
Building Size:	7,500 SF
Price PSF:	\$169.26
Lease Type:	NNN
Lease Term:	15 Years
Average CAP Rate:	6.65%



Fortis Net Lease is pleased to present this 7,500 SF Dollar General store, located in Lyons, GA. The property is encumbered with a Fifteen (15) Year Absolute NNN Lease, leaving zero landlord responsibilities. The lease contains four (5Yr.) options, each with a 10% rental rate increase. The lease is corporately guaranteed by Dollar General which holds an investment grade credit rating of "BBB". The store is under construction with rent scheduled to commence on 7/23/2018.

This Dollar General is strategically located in Lyons, GA. The population within a five mile radius is greater than 11,500, with the average household income within a two mile radius exceeding \$44,000. Offering ideal demographics for a Dollar General. This investment will offer a new owner continued success due to the financial strength and the proven profitability of the tenant, the nation's top dollar store. List price reflects a 6.65% cap rate based on NOI of \$84,420.









### **INVESTMENT HIGHLIGHTS**

- Absolute NNN Dollar General (Zero Responsibilities)
- 15 Year Term | Four (5Yr.) Options | 10% Bumps at Each
- Population Within Five Miles Exceeds 11,500
- Average Household Income Within Two Miles of \$44,280
- Zero Dollar Store Competition
- · Corporate Guarantee by DG which has a "BBB" Rating

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### **FINANCIAL SUMMARY**

INCOME	DOLLAR GENERAL	PER SF		
Rent	\$84,420	\$11.26		
Gross Income	\$84,420	\$11.26		
EXPENSE	DOLLAR GENERAL	PER SF		
Expenses	\$0	\$0.00		
Gross Expenses	\$0	\$0.00		
NET OPERATING INCOME	\$84,420	\$11.26		
PROPERTY SUMMARY				
Year Built:	2018			
Lot Size:	1 Acres			
Building Size:	7,500 SF			
Roof Type:	Standing Seam			
Zoning:	Commercial			
Construction Style:	Prototype			

## **LEASE SUMMARY**

Tenant:	Dollar General
Lease Type:	NNN
Primary Lease Term:	15 Years
Annual Rent:	\$84,420
Landlord Responsibilities:	None
Taxes, Insurance & CAM:	Tenant
Roof, Structure & Parking:	Tenant
Lease Start Date:	7/23/2018
Lease Expiration Date:	7/31/2033
Lease Term Remaining:	15 Years
Rent Increases:	10% At Options
Renewal Options:	Four (Five Year)
Lease Guarantor:	Dollar General Crop.
Lease Guarantor Strength:	BBB
Tenant Website:	www.dollargeneral.com
	<u> </u>



**GROSS SALES:** 

\$21.96 BILLION



STORE COUNT:

14,321+



**GUARANTOR:** 

DOLLAR GENERAL



S&P:

BBB

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### **OVERVIEW**

Company:

Founded:

Total Revenue:

Net Income:

Net Worth:

Headquarters:

Website:

# **TENANT HIGHLIGHTS**

- · Investment Grade "BBB" Rating
- Ranked #128 on Fortune 500
- \$21.986 Billion Fiscal Year 2017
- 7.94% Increase in Sales from 2016 to 2017
- 7.55% Increase in Gross Profit from 2016 to 2017

# **RENT SCHEDULE**

LEASE YEARS	ANNUAL RENT	MONTHLY RENT	вимр	YIELD
1 - 15	\$84,420	\$7,035	-	6.65%
16 - 20 Option 1	\$92,856	\$7,738	10%	7.31%
21 - 25 Option 2	\$102,144	\$8,512	10%	8.04%
26 - 30 Option 3	\$112,356	\$9,363	10%	8.85%
31 - 35 Option 4	\$123,600	\$10,300	10%	9.73%

### **DOLLAR GENERAL**

Dollar General

\$21.96 Billion

\$1.25 Billion

\$25.60 Billion

Goodlettsville, TN

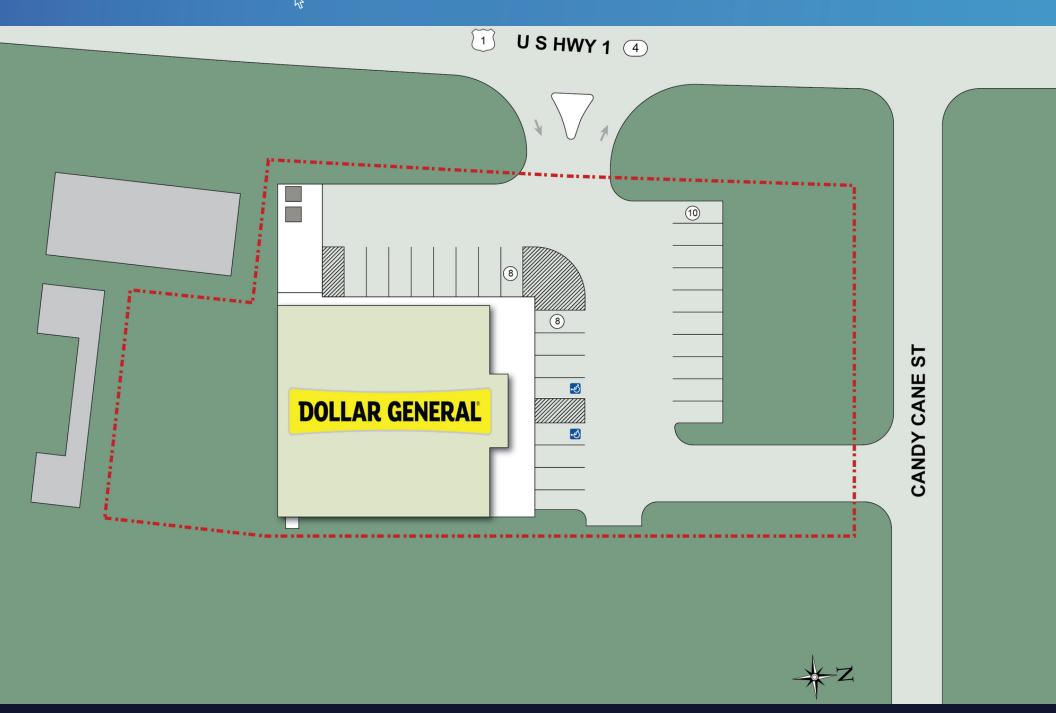
www.dollargeneral

1939

Dollar General is the largest "small box" discount retailer in the United States. Headquartered in Goodlettsville, TN, the company was established in 1939. There are more than 14,000 stores with more than 114,000 employees, located across 43 states. Dollar General has more retail locations than any retailer in America. The Dollar General store format has typically been in rural and suburban markets, now they are expanding into more densely populated areas. Opening over 900 stores in 2017, with an expected 1,000 opening for 2018. The Dollar General strategy is to deliver a hassle-free experience to consumers, by providing a carefully edited assortment of the most popular brands in both retail and consumer products.

The company launched a successful IPO in 2009 (NYSE: DG). In March, 2014 Dollar General reported record sales, operating profit and net income. Most recently the year end 2017 sales rose by 7.94%, in comparison to year end 2016, to \$21.986 Billion. During the same time period, same store sales continued their growth trend. Dollar General's net income and diluted earnings per share (EPS) for year end 2017 was \$1.251 million and \$4.51, respectively. Dollar General is ranked #128 on the Fortune 500, an 11 spot jump from the previous year ranking.

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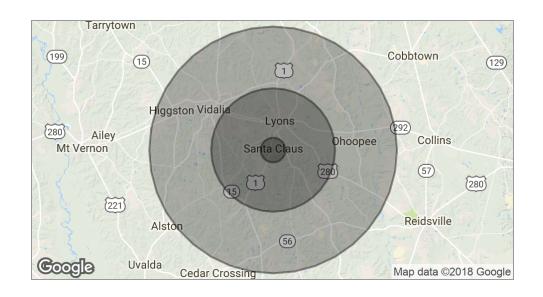
Lyons is a city in Toombs County, Georgia. The city is the county seat of Toombs County. Lyons is part of the Vidalia Micropolitan Statistical Area.

A Historic and spirited community, City of Lyons is a place where families and businesses flourish. The City Strives to capture the spirit of healthy living. With sidewalks that connect areas of the city, events such as «The Real Squeal» and the MUSIC Festival, dining delights, entertainment and shopping venues, make the City of Lyons active, Thriving Community. Lyons is just 15 miles from Interstate 16, which connects with both I-75 and I-95, allowing travel to and from Atlanta, Macon, Savannah and Jacksonville easily.

Lyons is also minutes from the Vidalia Regional Airport, which boasts a 6,000-foot lighted runway, a 5,000-foot secondary unway and a full instrument landing system.



POPULATION	2 MILES	3 MILES	5 MILES
2018 Total Population	1,788	5,495	11,916
2023 Population	1,805	5,507	11,934
Population Growth	0.95%	0.22%	0.15%
Median Age	36.4	35.8	37.2
HOUSEHOLDS & INCOME	2 MILES	3 MILES	5 MILES
HOUSEHOLDS & INCOME  Total Households	<b>2 MILES</b> 650	<b>3 MILES</b> 2,037	<b>5 MILES</b> 4,547
Total Households	650	2,037	4,547





**TOTAL SALES VOLUME** 

**PROPERTIES SOLD** 

**BROKER & BUYER REACH** 

**STATES SOLD IN** 

\$5.0B

2,200

150K

40

# **MEET THE TEAM**

		ROBERT BENDER Managing Partner	<b>DOUGLAS PASSON</b> Managing Partner	<b>BRYAN BENDE</b> Managing Direct		
RICHARD G. LUDWIG Senior Director	MARVIN DELAURA Senior Director	MICHAEL CARTER Senior Director	MICHAEL ORDEN Senior Director	MICHAEL JAWORSKI Senior Advisor	PATRICK HAMMOND Senior Advisor	<b>BEN SCHULTZ</b> Senior Advisor
FRANK ROGERS Senior Advisor	<b>KYLE CARSON</b> Senior Advisor	<b>JOSEPH WERNER</b> Senior Advisor	ABRAHAM LEON Senior Advisor	<b>GREG CAPOTE</b> Senior Advisor	STEVE SAGMANI Senior Advisor	ERIC KOCHE Senior Advisor
ANDREW BENDER Investment Advisor	ALEC MANOOGIAN Investment Advisor	COREY BUNCH Investment Advisor	<b>JOE SIMON</b> Senior Advisor	MAXWELL MERZIN Investment Advisor	<b>DEREK DELAURA</b> Investment Advisor	<b>ZEF LUCA</b> Investment Advisor
		<b>AJ EID</b> Investment Advisor	<b>DAN MILLER</b> Business Developmen	AMY JONES t Office/Marketing Ma	nager	

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