

NOT ACTUAL PICTURE

# **DOLLAR GENERAL**

5851 JOHN RD, HUEYTOWN, AL 35221

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#### **EXCLUSIVELY LISTED BY:**

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#### **INVESTMENT SUMMARY**

List Price:	\$1,506,488
Current NOI:	\$101,688
Initial Cap Rate:	6.75%
Land Acreage:	+/- 1.5 Acres
Year Built	2016
Building Size:	9,026 SF
Price PSF:	\$166.91
Lease Type:	NNN
Lease Term:	15 Years
Average CAP Rate:	6.75%



**PRICE** \$1,506,488



**CAP RATE** 6.75%



LEASE TYPE NNN



**TERM** 15 Years

#### **INVESTMENT OFFERING**

Fortis Net Lease is pleased to present this 9,026 SF Dollar General store located in Hueytown, Al. The property is encumbered with a Fifteen (15) Year Absolute NNN Lease, leaving zero landlord responsibilities. The lease contains 4 (5) Yr. Options to renew, each with a 10% rental rate increase. The lease is corporately guaranteed by Dollar General Corporation which holds a credit rating of "BBB", which is classified as Investment Grade. The store is open, with rent having commenced on 8/10/2016.

This Dollar General is highly visible as it is strategically positioned on Johns Rd, Hueytown The five mile population from the site is 36,701 while the two mile average household income exceeds \$88,000 per year, making this location ideal for a Dollar General. The Subject offering represents an ideal opportunity for a 1031 exchange buyer or a "passive" investor to attain the fee simple ownership of a Dollar General. This investment will offer a new owner continued success due to the financial strength and the proven profitability of the tenant, the nation's top dollar store. List price reflects a 6.75% cap rate based on NOI of \$101,688.

#### INVESTMENT HIGHLIGHTS

- Brand New Absolute NNN Lease
- Zero Landlord Responsibilities
- 15 Year Term / 4 (5 Year) Options
- Two Mile Household Income \$88,083
- Five Mile Population 36,701
- · Investment Grade Dollar Store
- Dollar general Reported 28 Consecutive Quarter of Same Store Sales Growth

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#### **FINANCIAL SUMMARY**

INCOME	DOLLAR GENERAL	PER SF	
Rent	\$101,688	\$11.27	
Gross Income	\$101,688	\$11.27	
EXPENSE	DOLLAR GENERAL	PER SF	
Expenses	\$0	\$0.00	
Gross Expenses	\$0	\$0.00	
NET OPERATING INCOME	\$101,688	\$11.27	
PROPERTY SUMMARY			
Year Built:	2016		
Lot Size:	1.5 Acres		
Building Size:	9,026 SF		
Roof Type:	Standing Seam		
Zoning:	Commercial		
Construction Style:	Prototype		
Parking Lot:	Asphalt		
HVAC	Roof Mounted		

#### **LEASE SUMMARY**

Tenant:	Dollar General
Lease Type:	NNN
Primary Lease Term:	15 Years
Annual Rent:	\$101,723
Rent PSF:	\$11.27
Landlord Responsibilities:	None
Taxes, Insurance & CAM:	Tenant
Roof, Structure & Parking:	Tenant
Lease Start Date:	8/10/2016
Lease Expiration Date:	8/10/2031
Lease Term Remaining:	13 Years
Rent Increases:	10%
Renewal Options:	4 (5) Year Options
Lease Guarantor:	Dollar General Corp
Lease Guarantor Strength:	BBB
Tenant Website:	www.DollarGeneral.com



GROSS SALES: \$21.96 BILLION



STORE COUNT:

15,000 +



GUARANTOR:

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DOLLAR GENERAL

S&P: BBB

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TENANT NAME	UNIT SIZE (SF)	LEASE START	LEASE END	ANNUAL RENT	% OF GLA	RENT PER SF/YR
Dollar General	9,026	8/10/2016	8/10/2031	\$101,688	100.0	\$11.27
Totals/Averages	9,026			\$101,688		\$11.27



TOTAL SF 9,026



TOTAL ANNUAL RENT \$101,688



OCCUPANCY RATE 100%



AVERAGE RENT/SF \$11.27



NUMBER OF TENANTS

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#### **OVERVIEW**

Dollar General Company: Founded: 1939 Total Revenue: \$21.96B \$1.25B Net Income: Net Worth: \$25.60B Headquarters: Goodlettsville, TN Website: www.DollarGeneral.com

#### **TENANT HIGHLIGHTS**

- · Investment Grade "BBB" Rating
- Ranked #128 on Fortune 500
- \$21,986 Billion Fiscal Year 2017
- 7.94% Increase in Sales from 2016 to 2017.
- 7.55% Increase in Gross Profit from 2016 to 2017
- · Dollar General Reported 28 Consecutive Quarter of Same Store Sales Growth

#### **RENT SCHEDULE**

LEASE YEARS	ANNUAL RENT	MONTHLY RENT	вимр	YIELD
1 - 15	\$101,688.00	\$8,474.00	-	6.75%
Option 1	\$111,856.80	\$9,321.40	10%	7.87%
Option 2	\$123,042.48	\$10,253.54	10%	8.16%
Option 3	\$135,346.73	\$11,278.89	10%	8.98%
Option 4	\$148,881.40	\$12,406.78	10%	9.88%

#### DOLLAR GENERAL

Dollar General is the largest "small box" discount retailer in the United States. Headquartered in Goodlettsville, TN, the company was established in 1939. There are more than 15.000 stores with more than 114,000 employees, located across 43 states. Dollar General has more retail locations than any retailer in America. The Dollar General store format has typically been in rural and suburban markets, now they are expanding into more densely populated areas. Opening over 900 stores in 2017, with an expected 1,000 opening for 2018. The Dollar General strategy is to deliver a hassle-free experience to consumers, by providing a carefully edited assortment of the most popular brands in both retail and consumer products.

The company launched a successful IPO in 2009 (NYSE: DG). In March, 2014 Dollar General reported record sales, operating profit and net income. Most recently the year end 2017 sales rose by 7.94%, in comparison to year end 2016, to \$21.986 Billion. During the same time period, same store sales continued their growth trend. Dollar General's net income and diluted earnings per share (EPS) for year end 2017 was \$1.251 million and \$4.51, respectively. Dollar General is ranked #128 on the Fortune 500, an 11 spot jump from the previous year ranking.

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# INFORTIS NET LEASE™



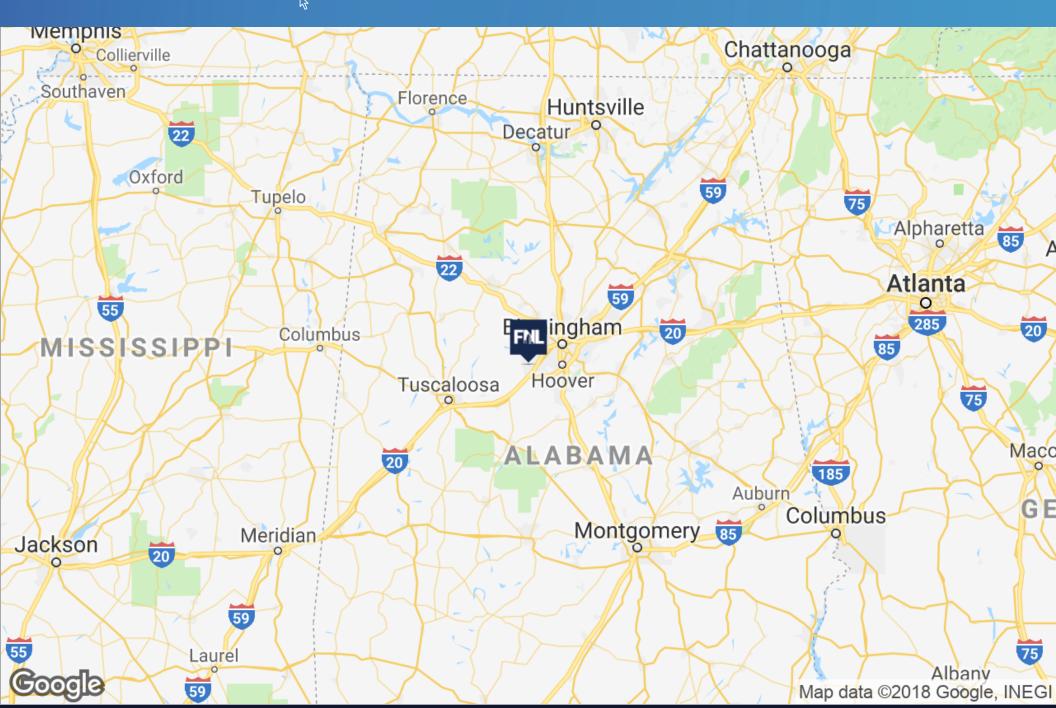
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POPULATION	2 MILE	3 MILES	5 MILES
Total Population 2018	1,971	5,323	36,701
Average Age	42.70	40.40	39.70
# Of Persons Per HH	2.70	2.70	2.5
HOUSEHOLDS & INCOME	2 MILE	3 MILES	5 MILES
HOUSEHOLDS & INCOME  Total Households	<b>2 MILE</b> 734	<b>3 MILES</b> 1,976	<b>5 MILES</b> 14,354

Hueytown is a city in western Jefferson County, Alabama, United States. It is part of the Birmingham metropolitan area, and was part of the heavy industry development in this area in the 20th century. Birmingham is the most populous city in the U.S. state of Alabama and the county seat of Jefferson County. The city's population was 212,237 in the 2010 United States Census. The Birmingham-Hoover Metropolitan Statistical Area had a population of about 1,128,047 according to the 2010 Census, which is approximately one quarter of Alabama's population.

In recent years, local steel companies have announced about \$100 million worth of investment in expansions and new plants in and around the city. Birmingham is also a leading banking center, serving as home to two major banks: Regions Financial Corporation and BBVA Compass In 2014, Birmingham's largest public companies by market capitalization were Regions Bank (RF, \$14.61 billion), Vulcan Materials (VMC, \$8.45 billion), Energen (EGN, \$6.47 billion), Protective Life (PL, \$5.47 billion), and HealthSouth (HLS, \$3.15 billion). Given that this Dollar General will have very little competition, this site is expected to continue to be a very profitable location for Dollar General.





**TOTAL SALES VOLUME** 

\$5.0B

**PROPERTIES SOLD** 

2,200

**BROKER & BUYER REACH** 

250K

STATES SOLD IN

40

The FNL Team

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