# **FORTIS** NET LEASE™

### BRAND NEW CONSTRUCTION | ABSOLUTE NNN LEASE



# **UPGRADED DOLLAR GENERAL**

4736 E BAKER HWY, DOUGLAS, GA 31535

**BENJAMIN SCHULTZ** 

BSCHULTZ@FORTISNETLEASE.COM

SENIOR ADVISOR

D: 248.254.3409

MANAGING DIRECTOR D: 248.419.3810 BBENDER@FORTISNETLEASE.COM

**BRYAN BENDER** 

ACTUAL RENDERING

**30445 Northwestern Highway, Suite 275** Farmington Hills, MI 48334 248.254.3410 fortisnetlease.com

#### **DISCLOSURE :**

All materials and information received or derived from Fortis Net Lease (hereinafter collectively referred to as "FNL"), its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty by FNL its directors, officers, agents, advisors, or affiliates as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, suitability, financial performance of the property for any party's intended use or any and all other matters.

Neither FNL its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. FNL will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

#### ALL PARTIES SHALL CONDUCT THEIR OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE:

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party.

All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. FNL makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. FNL does not serve as a financial advisor to any party regarding any proposed transaction. All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property.

Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by FNL in compliance with all applicable fair housing and equal opportunity laws.

#### **EXCLUSIVELY LISTED BY:**

BRYAN BENDERBENJAMIN SCHULTZMANAGING DIRECTORSENIOR ADVISORD: 248.419.3810D: 248.254.3409BBENDER@FORTISNETLEASE.COMBSCHULTZ@FORTISNETLEASE.COM

Georgia Broker of Record: Steve Miller | Miller Realty Services GA License #11102

### **DOLLAR GENERAL** 4736 E BAKER HWY, DOUGLAS, GA 31535 jm

## **FORTIS** NET LEASE™

| INVESTMENT | SUMMARY |
|------------|---------|
|------------|---------|

| List Drives       | ¢1 400 CO1   |
|-------------------|--------------|
| List Price:       | \$1,420,691  |
| Current NOI:      | \$94,476.00  |
| Initial Cap Rate: | 6.65%        |
| Land Acreage:     | +/- 1.0      |
| Year Built        | 2019         |
| Building Size:    | 9,100 SF     |
| Price PSF:        | \$156.12     |
| Lease Type:       | Absolute NNN |
| Lease Term:       | 15 Years     |
| Average CAP Rate: | 6.65%        |



Fortis Net Lease is pleased to present this 9,100 SF Dollar General Upgraded store located in Douglas, GA. The property is encumbered with a fifteen (15) Year Absolute NNN Lease, leaving zero landlord responsibilities. The lease contains Four (5) Yr. Options to renew, each with a 10% rental rate increase. The lease is corporately guaranteed by Dollar General Corporation which holds a credit rating of "BBB", which is classified as Investment Grade. The store is currently under construction with rent commencing in July 2019.

This Dollar General is highly visible as it is strategically positioned on E Baker Hwy having 2,670 cars per day. The 5 mile population from the site exceeds 10,400 while the three mile average household income exceeds \$51,001 per year, making this location ideal for a Dollar General. The Subject offering represents an ideal opportunity for a 1031 exchange buyer or a "passive" investor to attain the fee simple ownership of a Dollar General. This investment will offer a new owner continued success due to the financial strength and the proven profitability of the tenant, the nation's top dollar store. List price reflects a 6.65% cap rate based on NOI of \$94,476.



**PRICE** \$1,420,691

**CAP RATE** 6.65%



 LEASE TYPE Absolute NNN

TERM 15 Years

#### **INVESTMENT HIGHLIGHTS**

- Brand New Absolute NNN Lease | Upgraded Construction
- Zero Landlord Responsibilities
- 15 Year Term / Four (5 Year Options)
- Investment Grade Dollar Store
- Three Mile Household Income \$51,001
- Five Mile Population Exceeds 10,400
- Dollar General Reported 29 Consecutive Quarter of Same Store Sales Growth
- 6 Miles from General Coffee State Park which attracts 100,000+ tourists each year
- 4.5 Miles from South Georgia State College

## **FORTIS** NET LEASE

#### **FINANCIAL SUMMARY**

| INCOME               | DOLLAR GENERAL | PER SF  |
|----------------------|----------------|---------|
| Rent                 | \$94,476       | \$10.38 |
| Gross Income         | \$94,476       | \$10.38 |
| EXPENSE              | DOLLAR GENERAL | PER SF  |
| Expenses             | \$0            | \$0.00  |
| Gross Expenses       | \$0            | \$0.00  |
| NET OPERATING INCOME | \$94,476       | \$10.38 |

#### **PROPERTY SUMMARY**

| Year Built:         | 2019          |
|---------------------|---------------|
| Lot Size:           | +/- 1.0 Acre  |
| Building Size:      | 9,100 SF      |
| Traffic Count:      | 2,670         |
| Roof Type:          | Standing Seam |
| Zoning:             | Commercial    |
| Construction Style: | Upgraded      |
| Parking Lot:        | Asphalt       |
| Warranties          | Construction  |
| HVAC                | Roof Mounted  |
|                     |               |

| Tenant:                    | Dollar General             |
|----------------------------|----------------------------|
| Lease Type:                | Absolute NNN               |
| Primary Lease Term:        | 15 Years                   |
| Annual Rent:               | \$94,476                   |
| Rent PSF:                  | \$10.38                    |
| Landlord Responsibilities: | None                       |
| Taxes, Insurance & CAM:    | Tenant                     |
| Roof, Structure & Parking: | Tenant                     |
| Lease Start Date:          | 7/8/2019                   |
| Lease Expiration Date:     | 7/31/2034                  |
| Lease Term Remaining:      | 15 Years                   |
| Rent Bumps:                | 10% At Options             |
| Renewal Options:           | Four (5 Year)              |
| Lease Guarantor:           | Dollar General Corporation |
| Lease Guarantor Strength:  | BBB                        |
| Tenant Website:            | www.DollarGeneral.com      |
|                            |                            |



\$21.96 BILLION

**LEASE SUMMARY** 



15,000+





BBB

DOLLAR GENERAL

4736 E BAKER HWY, DOUGLAS, GA 31535

# **FORTIS** NET LEASE™

| TENANT          | UNIT      | LEASE    | LEASE     | ANNUAL    | % OF  | RENT      |
|-----------------|-----------|----------|-----------|-----------|-------|-----------|
| NAME            | SIZE (SF) | START    | END       | RENT      | GLA   | PER SF/YR |
| Dollar General  | 9,100     | 7/8/2019 | 7/31/2034 | \$94,476  | 100.0 | \$10.38   |
|                 |           |          | Option 1  | \$103,923 |       | \$11.42   |
|                 |           |          | Option 2  | \$114,316 |       | \$12.56   |
|                 |           |          | Option 3  | \$125,747 |       | \$13.82   |
|                 |           |          | Option 4  | \$138,322 |       | \$15.20   |
| Totals/Averages | 9,100     |          |           | \$94,476  |       | \$10.38   |



9,100

S

TOTAL ANNUAL RENT \$94,476



OCCUPANCY RATE 100%



AVERAGE RENT/SF \$10.38



NUMBER OF TENANTS 1



#### **DOLLAR GENERAL** 4736 E BAKER HWY, DOUGLAS, GA 31535 jm

## **FORTIS** NET LEASE™



DOLLAR GENERAL is the largest "small box" discount retailer in the United States. Headquartered in Goodlettsville, TN, the company was established in 1939. There are more than 14,000 stores with more than 114,000 employees, located across 43 states. Dollar General has more retail locations than any retailer in America. The Dollar General store format has typically been in rural and suburban markets, now they are expanding into more densely populated areas. Opening over 900 stores in 2017, with an expected 1,000 opening for 2018. The Dollar General strategy is to deliver a hassle-free experience to consumers, by providing a carefully edited assortment of the most popular brands in both retail and consumer products.



### **15,000 STORES ACROSS 44 STATES**

4736 E BAKER HWY, DOUGLAS, GA 31535 ्रि

# **FORTIS** NET LEASE™



### DOLLAR GENERAL 4736 E BAKER HWY, DOUGLAS, GA 31535 🌾

## **▲ FORTIS** NET LEASE<sup>™</sup>



### DOLLAR GENERAL 4736 E BAKER HWY, DOUGLAS, GA 31535 🎢

### **▲ FORTIS** NET LEASE<sup>™</sup>



BRYAN BENDER | 248.419.3810 | BBENDER@FORTISNETLEASE.COM 📙 BENJAMIN SCHULTZ | 248.254.3409 | BSCHULTZ@FORTISNETLEASE.COM

4736 E BAKER HWY, DOUGLAS, GA 31535 🕅

# **FORTIS** NET LEASE™



4736 E BAKER HWY, DOUGLAS, GA 31535 👘

## **▲ FORTIS** NET LEASE<sup>™</sup>



Douglas is a city in Coffee County, GA. It was founded in 1855 as the seat of the newly formed Coffee County. It was named for Senator Stephen A. Douglas from Illinois, a renowned stump speaker who was the challenger to Abraham Lincoln in the residential election of 1860. In 1895, the railroad came to Douglas and the community began to boom. In 1909, the Georgia and Florida Railway located its offices in Douglas. The Eleventh District Agricultural & Mechanical School was established in Douglas in 1906. In 1927, South Georgia College was founded as Georgia's first state-supported junior college. During the 1920s and 1930s, Douglas was one of the major tobacco markets in the state. Much of this history is depicted in the Heritage Station Museum, located in the former Georgia and Florida Railway train station on Ward Street in downtown Douglas. Douglas has two areas listed on the National Register of Historic Places: the downtown and Gaskin Avenue historic districts. They were added to the list in 1989.

Farming plays a large role in the area's economy. Major agricultural products from the town and surrounding county include peanuts, corn, tobacco, and cotton. Chicken is also a major part of the economy. The World War II Flight Training Museum (the old 63rd Army Air Forces Contract Pilot School), Broxton Rocks, and the Ashley-Slater House are popular tourist attractions in the area. All three were recently named among Georgia's Hidden Treasures in a segment on WSB-TV. Douglas has ten public parks that offer year-round activities for all ages and interest groups. There are four golf courses in and around the city. Nearby, the 1,490 acres General Coffee State Park draws more than 100,000 visitors a year and is the most popular tourist attraction in the area!

| POPULATION            | 3 MILES | 5 MILES | <b>10 MILES</b> |
|-----------------------|---------|---------|-----------------|
| Total Population 2018 | 2,167   | 10,434  | 34,381          |
| Total Population 2023 | 2,174   | 10,447  | 34,392          |
| Average Age           | 36.3    | 36.1    | 36.5            |
| # Of Persons Per HH   | 2.7     | 2.7     | 2.7             |

| HOUSEHOLDS & INCOME           | 3 MILES  | 5 MILES  | <b>10 MILES</b> |
|-------------------------------|----------|----------|-----------------|
| Total Households              | 792      | 3,828    | 11,929          |
| Average HH Income             | \$51,001 | \$46,719 | \$51,114        |
| Median House Value            | \$74,338 | \$74,088 | \$87,835        |
| Consumer Spending (Thousands) | \$17,136 | \$76,888 | \$250,091       |

Douglas GA



STATES SOLD IN

40

**BROKER & BUYER REACH** 

345K

**PROPERTIES SOLD** 

2,500+

**TOTAL SALES VOLUME** 



Click to Meet Team Fortis

#### EXCLUSIVELY LISTED BY:

**BENJAMIN SCHULTZ** 

SENIOR ADVISOR D: 248.254.3409 BSCHULTZ@FORTISNETLEASE.COM

#### **BRYAN BENDER**

MANAGING DIRECTOR D: 248.419.3810 BBENDER@FORTISNETLEASE.COM

**30445 Northwestern Highway, Suite 275** Farmington Hills, MI 48334 248.254.3410 fortisnetlease.com