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### **INVESTMENT SUMMARY**

List Price:	\$925,490
List Price NOI:	\$70,800 (Includes Capital Reserves)
Initial Cap Rate:	7.65%
Land Acreage:	+/-0.82 Acres
Year Built	2009
Building Size:	8,000 SF
Price PSF:	\$115
Lease Type:	NN+
Term Remaining:	5.6 Years
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**PRICE** \$925,490



**CAP RATE** 7.65%



LEASE TYPE NN+



**TERM REMAINING** 5.6 Years

### **INVESTMENT OFFERING**

Fortis Net Lease is pleased to present this 8,000 SF Dollar Tree store located in Marshall, MO. The property is encumbered with a NN Lease, leaving Limited landlord responsibilities. The lease contains 2 (5) Yr. Options to renew, each with a rental rate increase. The lease is corporately guaranteed by Dollar Tree Corporation which holds a credit rating of "BBB-". Dollar Tree recently extended the lease term through 8/31/2024, showing the continued success, and corporate belief in this location.

This Dollar Tree is highly visible as it is strategically positioned on Cherokee Dr. off Lexington Ave. The five-mile population from the site is 14,305 while the one-mile average household income \$51,927 per year, making this location ideal for a Dollar Tree. The Subject offering represents an ideal opportunity for a 1031 exchange buyer or a "passive" investor to attain the fee simple ownership of a Dollar Tree. List price reflects a 7.65% cap rate based on NOI of \$70,800.

### INVESTMENT HIGHLIGHTS

- NN Lease | Limited Landlord Responsibilities
- 5.6 Year Remaining / 2 (5 Year) Options
- One Mile Household Income \$51,927
- Five Mile Population 14,305
- Walmart Out Parcel | Major Retail Area
- Traffic Count 11,492 cars per day

860 S CHEROKEE DR., MARSHALL, MO 65340



### **FINANCIAL SUMMARY**

INCOME		PER SF
Dollar Tree Rent	\$72,000	\$9.00
Gross Income	\$72,000	\$9.00
EXPENSE		PER SF
Expenses (Reserves at \$.15 PSF)	\$1,200	\$0.15
Gross Expenses	\$1,200	\$0.15
NET OPERATING INCOME	\$70,800	\$8.85
PROPERTY SUMMARY		
Year Built:	2009	
Lot Size:	0.82 Acres	
Building Size:	8,000 SF	
Traffic Count:	11,492	
Roof Type:	Standing Seam	
Zoning:	Commercial	
Construction Style:	Prototype	
Parking Lot:	Asphalt	
HVAC	Roof Mounted	

## **LEASE SUMMARY**

Tenant:	Dollar Tree
Lease Type:	NN+
Term Remaining:	5.6+ Years
Annual Rent:	\$72,000
Rent PSF:	\$9.00
Landlord Responsibilities:	Roof and Structure
Taxes, Insurance & CAM:	Tenant
Roof, Structure & Parking:	Landlord
Lease Start Date:	9/1/2019 (This Term)
Lease Expiration Date:	8/31/2024
Rent Bumps:	In Options
Renewal Options:	2 (5 Years)
Lease Guarantor:	Dollar Tree Stores, Inc.
Lease Guarantor Strength:	BBB-
Tenant Website:	www.DollarTree.com



**GROSS SALES:** \$22.25 BILLION STORE COUNT:

15,000 +



**GUARANTOR:** 

DOLLAR TREE



S&P:

BBB-

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TENANT NAME	UNIT NUMBER	UNIT SIZE (SF)	LEASE START	LEASE END	ANNUAL RENT	% OF GLA	ESC DATE	RENT PER SF/YR
Dollar Tree		8,000	9/1/2009	8/31/2024	\$72,000	100.0		\$9.00
							9/1/2024	\$10.00
							9/1/2029	\$10.50
Totals/Averages		8,000			\$72,000			\$9.00



TOTAL SF 8,000







OCCUPANCY RATE



AVERAGE RENT/SF \$9.00



NUMBER OF TENANTS

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#### **OVERVIEW**

Founded:

Dollar Tree Company:

Total Revenue: \$22.25 Billion

\$1.714 Billion Net Income:

Headquarters: Chesapeake, Virginia

Website: www.DollarTree.com

#### **TENANT HIGHLIGHTS**

- \$20+ Billion Market Capital in 2018
- Same Store Sales Increases 3.7% in 2017
- Ranked #136 on Fortune 500
- Recently Opened it's 15,000th store in the USA
- · Boasts a staggering revenue exceeding \$5.5 billion

## **RENT SCHEDULE**

LEASE YEARS	ANNUAL RENT	MONTHLY RENT	вимр	YIELD
Current - 8/31/2024	\$72,000	\$6,000	-	7.65%
Option 1	\$80,000	\$6,666	11%	8.50%
Option 2	\$84,000	\$7,000	5%	8.93%

#### **DOLLAR TREE**

1986

Dollar Tree, Inc. operates discount retail stores in the United States and Canada. The company operates in two segments, Dollar Tree and Family Dollar. The Dollar Tree segment offers merchandise at the fixed price of \$1.00. It provides consumable merchandise, including candy and food, and health and beauty care products, as well as everyday consumables, such as household paper and chemicals, and frozen and refrigerated food; various merchandise.

This segment operates under the Dollar Tree, Dollar Tree Canada, Deals, and Dollar Tree Deals brands, as well as 10 distribution centers in the United States and 2 in Canada, and a store support center in Chesapeake, Virginia. A Fortune 500 Company, Dollar Tree is headquartered in Chesapeake, Virginia and was founded in 1953. The name of the company Only \$1.00 was changed to Dollar Tree Stores in 1993 and, shortly thereafter, in 1995, the company went public with a market value of \$225 million. Today, Dollar Tree is a \$20+ billion dollar company and a premier operator in its industry.

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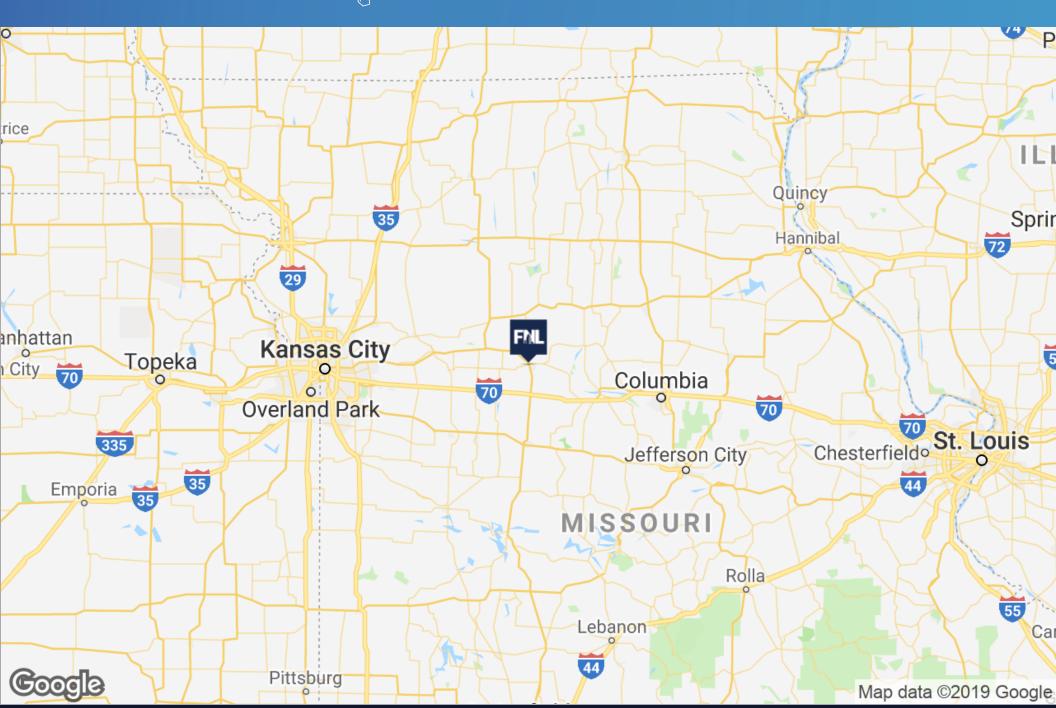






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POPULATION	1 MILE	3 MILES	5 MILES
Total Population 2018	5,166	13,377	14,305
Average Age	37.9	37.00	37.40
# Of Persons Per HH	2.00	2.00	2.00
HOUSEHOLDS & INCOME	1 MILE	3 MILES	5 MILES
HOUSEHOLDS & INCOME  Total Households	<b>1 MILE</b> 2,108	<b>3 MILES</b> 4,954	<b>5 MILES</b> 5,287

Marshall is a city in Saline County, Missouri which happens to be less than an hour away from Columbia, MO. Columbia is known as an ideal college town, combining small-town comforts, community spirit and low cost of living with big-city culture, activities and resources. There are many Famous Celebrates born and raised in Columbia, Missouri. Some of the Celebrities are: Jessica Capshaw, Carlos Pena Jr., Michael Porter Jr., Oliver Francis, Robert Patrick Benedict and Carl Edwards.

Columbia is home to nationally renowned public schools, including two top-ranked high schools. It also supports other institutes of higher education, including Columbia College, which is ranked among "America's Best Colleges" by U.S. News & World Report, and Stephens College, a women's college known for its fashion, film and fine arts. The American Institute for Economic Research ranked Columbia among the nation's top 10 college towns.





**TOTAL SALES VOLUME** 

\$5.5B

**PROPERTIES SOLD** 

2,500+

**BROKER & BUYER REACH** 

345K

**STATES SOLD IN** 

40

The FNL Team

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