

# 15 YEAR NNN LEASE DOLLAR GENERAL

NOT ACTUAL STORE

114 WHITE PINES COUNTRY CLUB RD, MOUNT AIRY, NC 27030

30445 Northwestern Highway, Suite 275

Farmington Hills, MI 48334 248.254.3410 fortisnetlease.com

#### **BENJAMIN SCHULTZ**

114 WHITE PINES COUNTRY CLUB RD, MOUNT AIRY, NC 27030



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### **EXCLUSIVELY LISTED BY:**

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### **INVESTMENT SUMMARY**

List Price:	\$1,685,437
Current NOI:	\$107,868.00
Initial Cap Rate:	6.4%
Land Acreage:	1.5
Year Built	2019
Building Size:	9,100 SF
Price PSF:	\$185.21
Lease Type:	NNN
Lease Term:	15 Years
Average CAP Rate:	6.4%%



**PRICE** \$1,685,437



**CAP RATE** 6.4%



LEASE TYPE NNN



**TERM** 15 Years

#### **INVESTMENT OFFERING**

Fortis Net Lease is pleased to present this 9,100 SF Dollar General store located in Mount Airy, NC. The property is encumbered with a Fifteen (15) Year Absolute NNN Lease, leaving Zero landlord responsibilities. The lease contains Four (5) Yr. Options to renew, each with a 10% rental rate increase. The lease is corporately guaranteed by Dollar General Corporation which holds a credit rating of "BBB", which is classified as Investment Grade. The store is under construction with rent scheduled to commence on 1/31/2019.

This Dollar General is highly visible as it is strategically positioned in Mount Airy, NC. The five mile population from the site exceeds 21,000, while the one mile median household income exceeds \$51,500 per year, making this location perfect for a Dollar General. The Subject offering represents an ideal opportunity for a 1031 exchange buyer or a "passive" investor to attain the fee simple ownership of a Dollar General. This investment will offer a new owner continued success due to the financial strength and the proven profitability of the tenant, the nation's top dollar store. List price reflects a 6.40% cap rate based on NOI of \$1107,868.

#### INVESTMENT HIGHLIGHTS

- Brand New 15 Year Absolute NNN Lease
- Zero Landlord Responsibilities
- Mount Airy is Andy Griffith's Hometown
- 15 Year Term | Four (5 Year) Options
- 9,900 Cars Per Day
- One Mile Household Income \$51,522
- Five Mile Population Exceeds 21,313
- Dollar General Reported 28 Consecutive Quarter of Same Store Sales Growth

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### **FINANCIAL SUMMARY**

INCOME	DOLLAR GENERAL	PER SF		
Rent	\$107,868 \$11.8			
Gross Income	\$107,868 \$11.			
EXPENSE	DOLLAR GENERAL	PER SF		
Expense	\$0	\$0.00		
Gross Expenses	\$0	\$0.00		
NET OPERATING INCOME	\$107,868	\$11.85		
PROPERTY SUMMARY				
Year Built:	2019			
Lot Size:	1.5 Acres			
Building Size:	9,100 SF			
Traffic Count:	9,900			
Roof Type:	Standing Seam			
Zoning:	Commercial			
Construction Style:	Prototype			
Parking Lot:	Asphalt			
Warranties	Construction Warr	Construction Warranties		
HVAC	Roof Mounted			

### **LEASE SUMMARY**

Tenant:	Dollar General
Lease Type:	NNN
Primary Lease Term:	15 Years
Annual Rent:	\$107,868
Rent PSF:	\$11.85
Landlord Responsibilities:	None
Taxes, Insurance & CAM:	Tenant
Roof, Structure & Parking:	Tenant
Lease Start Date:	1/31/2019
Lease Expiration Date:	1/31/2034
Lease Term Remaining:	15 Years
Rent Bumps:	10% At Options
Renewal Options:	Four (5 Year)
Lease Guarantor:	Dollar General Corporation
Lease Guarantor Strength:	BBB
Tenant Website:	www.DollarGeneral.com



**GROSS SALES:** \$21.96 BILLION



STORE COUNT: 15,000+



**GUARANTOR:** DOLLAR GENERAL



S&P: BBB



TENANT	UNIT	LEASE	LEASE	ANNUAL	% OF	RENT
NAME	SIZE (SF)	START	END	RENT	GLA	PER SF/YR
Dollar General	9,100	1/31/2019	1/31/2034	\$107,868	100.0	\$11.85
			Option 1	\$118,654		\$13.03
			Option 2	\$130,520		\$14.34
		Option 3	\$143,572		\$15.77	
			Option 4	\$157,929		\$17.35
Totals/Averages	9,100			\$107,868		\$11.85



TOTAL SF 9,100



TOTAL ANNUAL RENT \$107,868



OCCUPANCY RATE 100%



AVERAGE RENT/SF \$11.85



NUMBER OF TENANTS

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# FORTIS NET LEASE

















DOLLAR GENERAL is the largest "small box" discount retailer in the United States. Headquartered in Goodlettsville, TN, the company was established in 1939. There are more than 14,000 stores with more than 114,000 employees, located across 43 states. Dollar General has more retail locations than any retailer in America. The Dollar General store format has typically been in rural and suburban markets, now they are expanding into more densely populated areas. Opening over 900 stores in 2017, with an expected 1,000 opening for 2018. The Dollar General strategy is to deliver a hassle-free experience to consumers, by providing a carefully edited assortment of the most popular brands in both retail and consumer products.



**15,000 STORES ACROSS 44 STATES** 









Actual Construction Photo

Actual Construction Photo





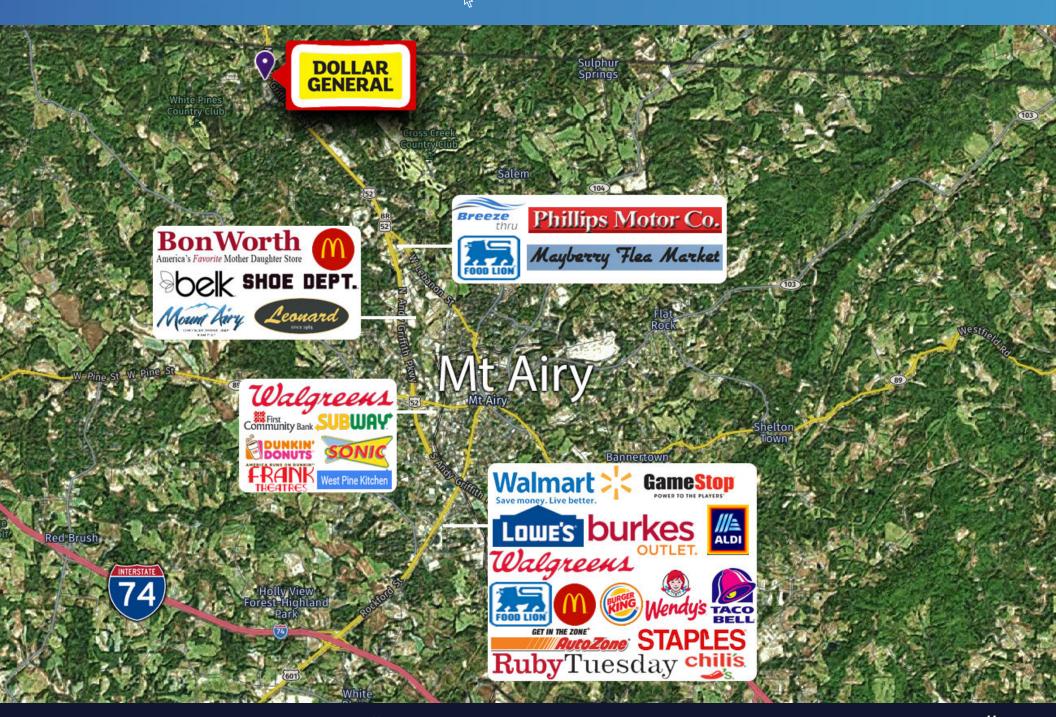




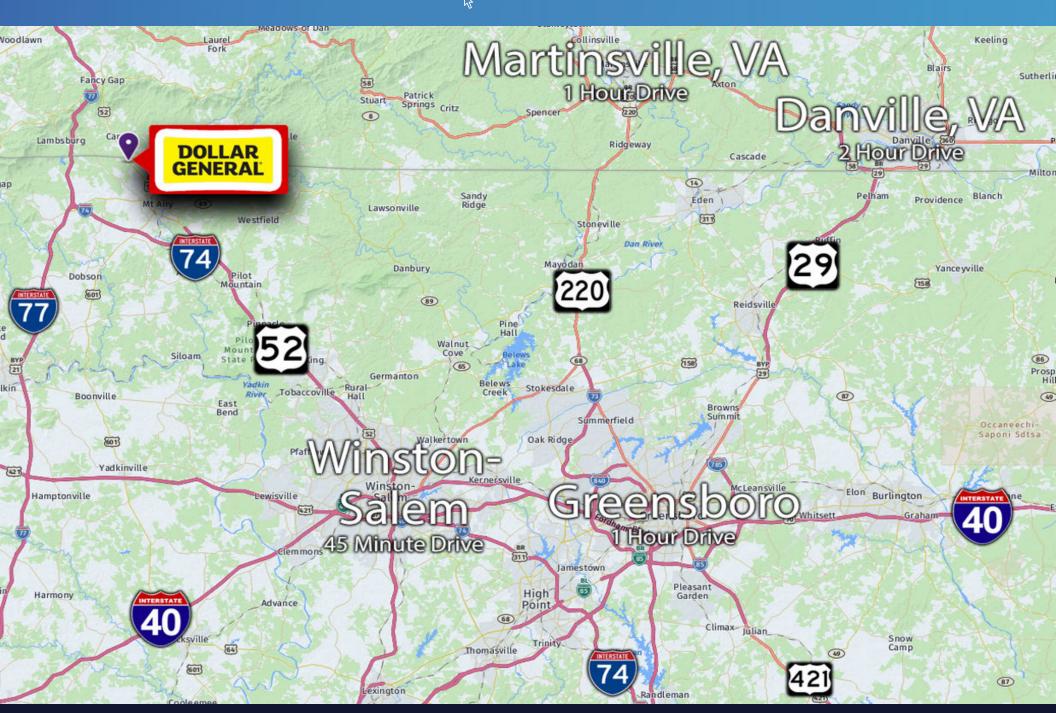












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POPULATION	1 MILE	3 MILES	5 MILES
Total Population 2018	1,099	7,657	21,313
Average Age	41.7	43.8	43.1
# Of Persons Per HH	2.5	2.4	2.3
HOUSEHOLDS & INCOME	1 MILE	3 MILES	5 MILES
Total Households	436	3,212	9,155
Average HH Income	\$51,522	\$60,385	\$52,956
Median House Value	\$137,991	\$140,371	\$123,572
Consumer Spending (Thousands)	\$9,871	\$74,032	\$196,179

\*Mount Airy's Annual Mayberry Days Parade

Mount Airy is a city in Surry County, North Carolina. The town is widely known as the home of actor Andy Griffith and the inspiration for the fictional town of Mayberry on his eponymous show. In addition to Mayberry RFD and Andy Griffith, visitors find that Mount Airy, North Carolina is a great jumping off point for exploring the Yadkin Valley wine region, the breathtaking Blue Ridge Parkway, the stunning pinnacle of Pilot Mountain, or the twangy sound of bluegrass and old-time music. Whatever your passion, we invite you to step back to a simpler time when you visit Andy Griffith's hometown of Mount Airy, North Carolina-affectionately known as Mayberry RFD. Mount Airy won the All America City Award in 1994 and was the first city in the nation to win the STAR award for its superb safety program.





**TOTAL SALES VOLUME** 

\$5.0B

**PROPERTIES SOLD** 

2,200

**BROKER & BUYER REACH** 

250K

**STATES SOLD IN** 

40

The FNL Team

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