

器Citizens Bank

RECENT LEASE EXTENSION | ABSOLUTE NNN | 2.5% ANNUAL BUMPS

28455 Schoenherr Road, Warren, MI 48088



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Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by FNL in compliance with all applicable fair housing and equal opportunity laws.

EXCLUSIVELY LISTED BY:

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INVESTMENT SUMMARY

List Price: \$1,478,571

Current NOI: \$103,500

Initial Cap Rate: 7.0%

Average NOI: \$108,806

Average Cap Rate: 7.36%

Land Acreage: .89 Acres

Year Built: 1975

Building Size: 4,636 SF

Google Aerial Map: Click HERE

Google Street View: Click <u>HERE</u>

LEASE SUMMARY

Lease Type: Absolute NNN

Taxes, CAM & Insurance: Tenant Structure, Roof & Parking Lot: Tenant

Rent Commencement (Extension): August 1, 2017 Rent Expiration (Extension): July 31, 2022

Term Remaining: 5+ Years

Rent Increases: 2.50% Annually

Option Periods: Two, 5 Year Options

Option Rates: FMV as determined by

Two appraisals

INVESTMENT HIGHLIGHTS

- Absolute NNN Lease
- Early Five Year Lease Renewal (5+ Years on Current Term)
- Strong Customer Deposits in Excess of \$52.2M
- Long Term Operating History at This Location
- Investment Grade Tenant Citizens Bank, N.A.
- Rent Just Reduced by 20% and is Now Below Fair Market Rates
- Tenants Operating Costs Went Down Significantly in a Growing Economy and While Consumer Deposits Have Increased

LOCATION HIGHLIGHTS

- Located on Schoenherr Road | 33,600 VPD
- Near GM Technical Center | \$1B Expansion Plan | 21k Employees
- Close to Macomb County Community College (22,182 Students)
 & the New Wayne State University Technology Education Center
- More Than 340,000 People Live Within 5 Miles
- 2.55% Population Growth Within 3 Miles by 2020
- Average Household Income Exceeds \$62,000 Within 1 Mile
- Positioned Near National Retail Tenants Including: Planet Fitness, CVS, Family Dollar, Dollar Tree, Tim Hortons, Rite Aid, Burger King and more

RENT SCHEDULE			
TERM	ANNUAL RENT		
Current - 7/31/2017	\$129,466.00		
8/1/2017 - 7/31/2018	\$103,500.00		
8/1/2018 - 7/31/2019	\$106,087.50		
8/1/2019 - 7/31/2020	\$108,739.69		
8/1/2020- 7/31/2021	\$111,458.18		
8/1/2021 - 7/31/2022	\$114,244.63		

INVESTMENT OVERVIEW

Fortis Net Lease is pleased to present a Citizens Bank located at 28455 Schoenherr Road in Warren, MI. This absolute NNN lease has no landlord responsibilities and was recently extended until July 31, 2022. The lease features 2.50 percent rent increases (except during the initial extension year) to hedge against inflation. The bank has very strong deposits of \$52.2 million and has a long term operating history at this location.

This investment property is surrounded by many national retailers such as: Planet Fitness, CVS, Family Dollar, Dollar Tree, Tim Hortons, Rite Aid and Burger King. The area is densely populated with 340,000+ residents within 5 miles. The median home value within one mile exceeds \$104,000 and the average household income exceeds \$62,000. This is an ideal opportunity for an investor to purchase a passive income real estate asset with absolutely zero management responsibilities.

TENANT OVERVIEW

Citizens Financial Group, Inc. is one of the oldest and largest financial services firms in the United States. Headquartered in Providence, Rhode Island, where its roots date back to 1828, Citizens offers retail and commercial banking products and services to individuals, small businesses, middle-market companies, large corporations and institutions. With award-winning mobile apps, robust online offerings, a 24/7 customer contact center, the convenience of approximately 3,200 ATMs and 1,200 branches in 11 states, Citizens is helping retail customers bank better every day. Citizens' mortgage lending, auto lending, student lending and commercial banking businesses operate in select additional markets. Citizens Commercial Banking offers its corporate, not-for-profit and institutional clients a broad range of wholesale banking products and services including treasury services, specialty finance, foreign exchange, capital markets and debt syndication.







Warren, MI

The City of Warren is dedicated to keeping itself vibrant and a good home for business, industry, and manufacturing. Economic development is a prime concern, with the city using various tools and tax incentives to retain and attract large and small companies.

The City of Warren is the global operational hub for the General Motors Corporation, which invested \$1 billion in its sprawling GM Technical Center campus located along Van Dyke. The highly advanced Vehicle Engineering Center, where 8,000 automotive engineers and technicians are designing future vehicles for GM, has been added to the campus which houses technological and manufacturing research and development facilities .

Warren's attractiveness to high-tech industry, along with automotive manufacturers and suppliers is evident by the fact the city organized the quick redevelopment of the former Detroit Arsenal Tank Plant, which was listed on the Base Realignment and Closure Act in 1995. The site where tanks were once produced for the U.S. Army for 50 years was transformed within seven years by the city into 134.7-square acres blossoming with new construction.

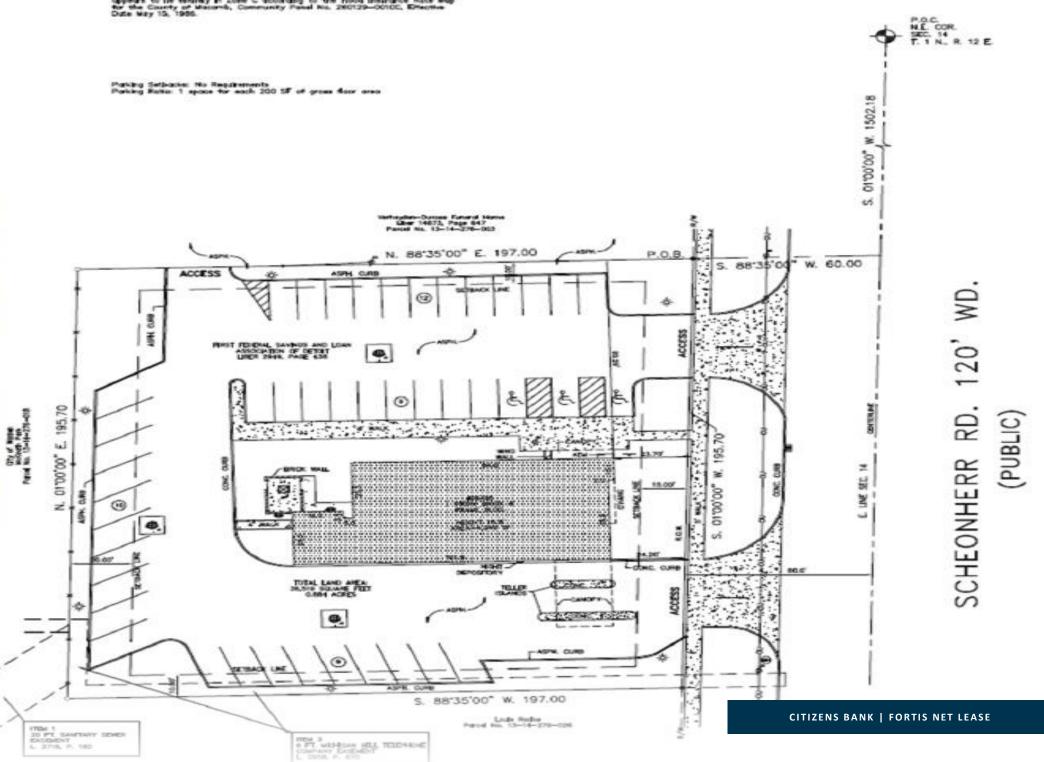




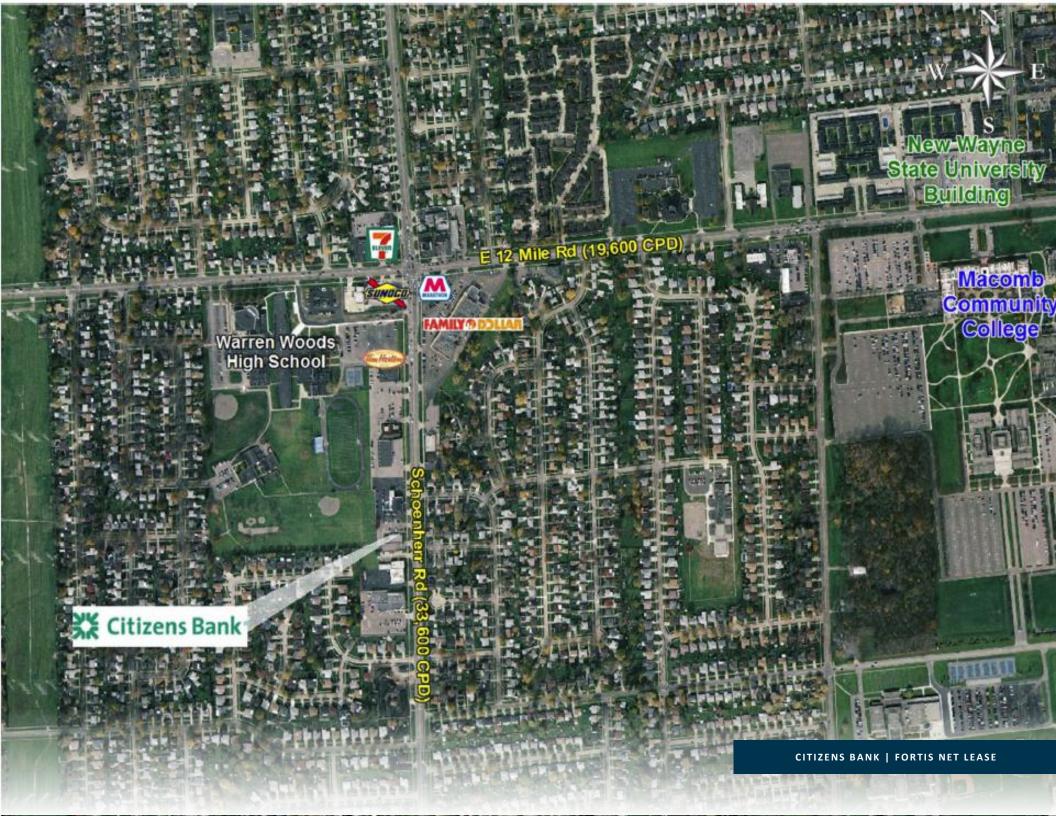


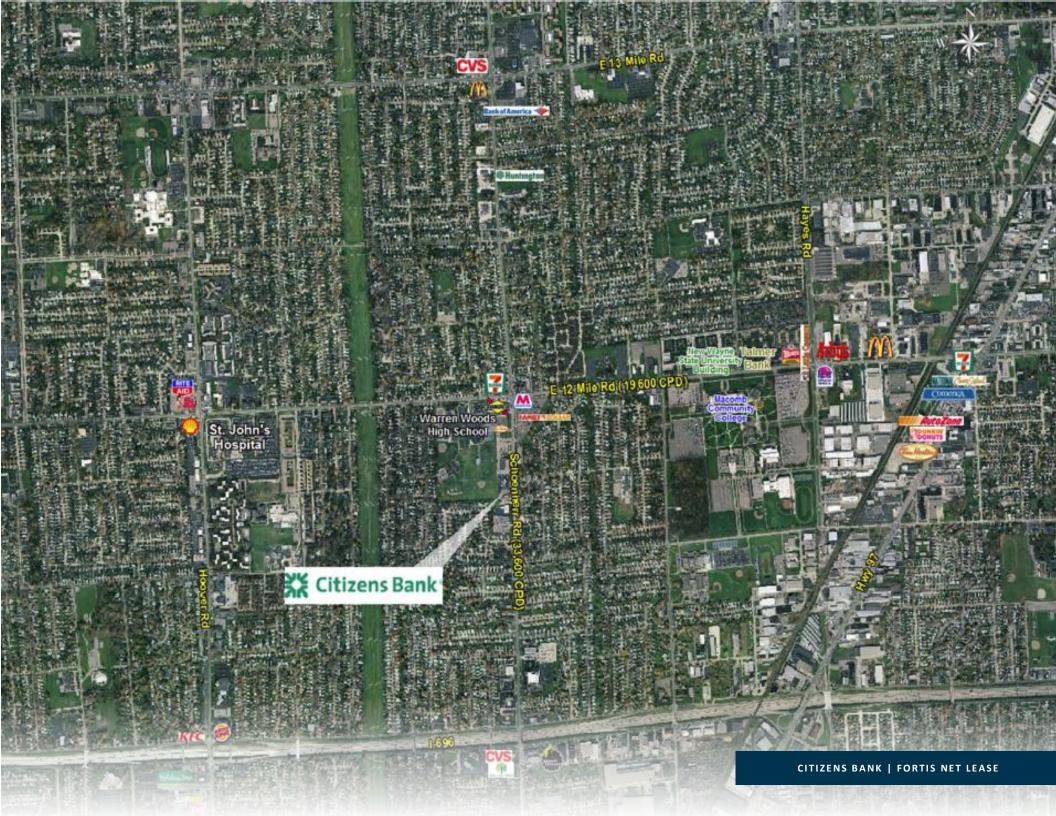


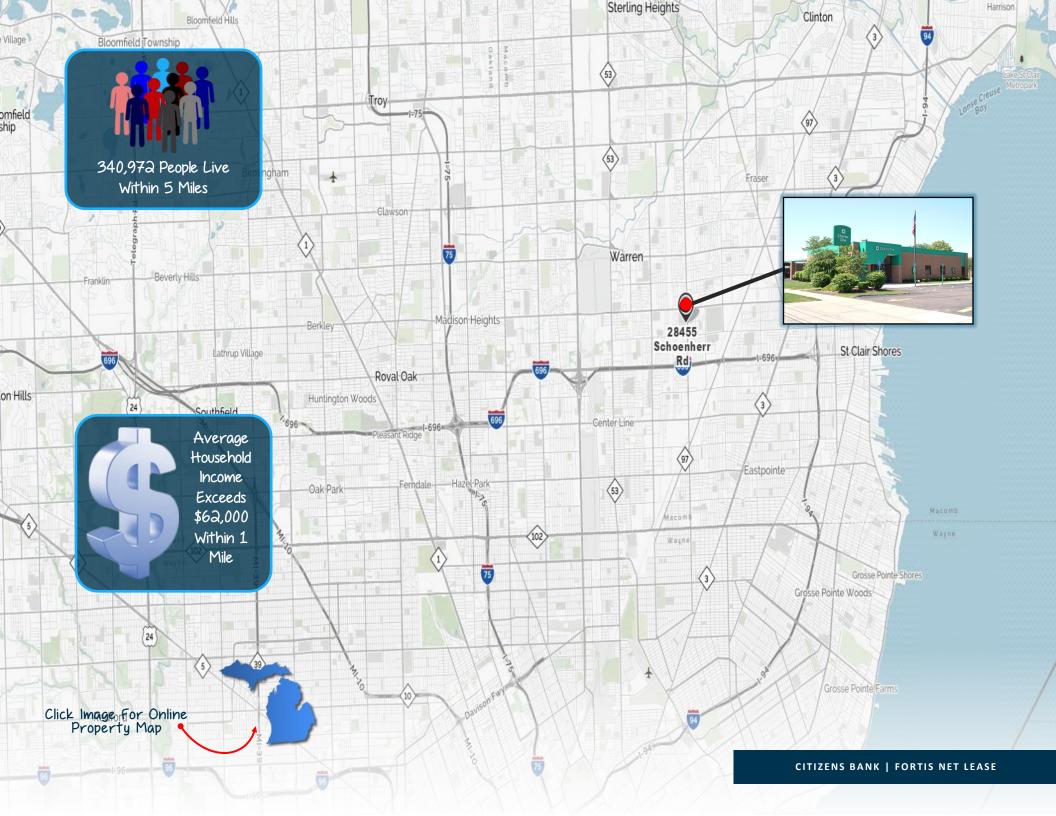
By model map location and graphic plotting only, the subject property appears to the estimate in Zone C according to the Road Insurance Sate for the County of Macomb, Community Panel No. 280129-0010C, Effects Date May 15, 1956.

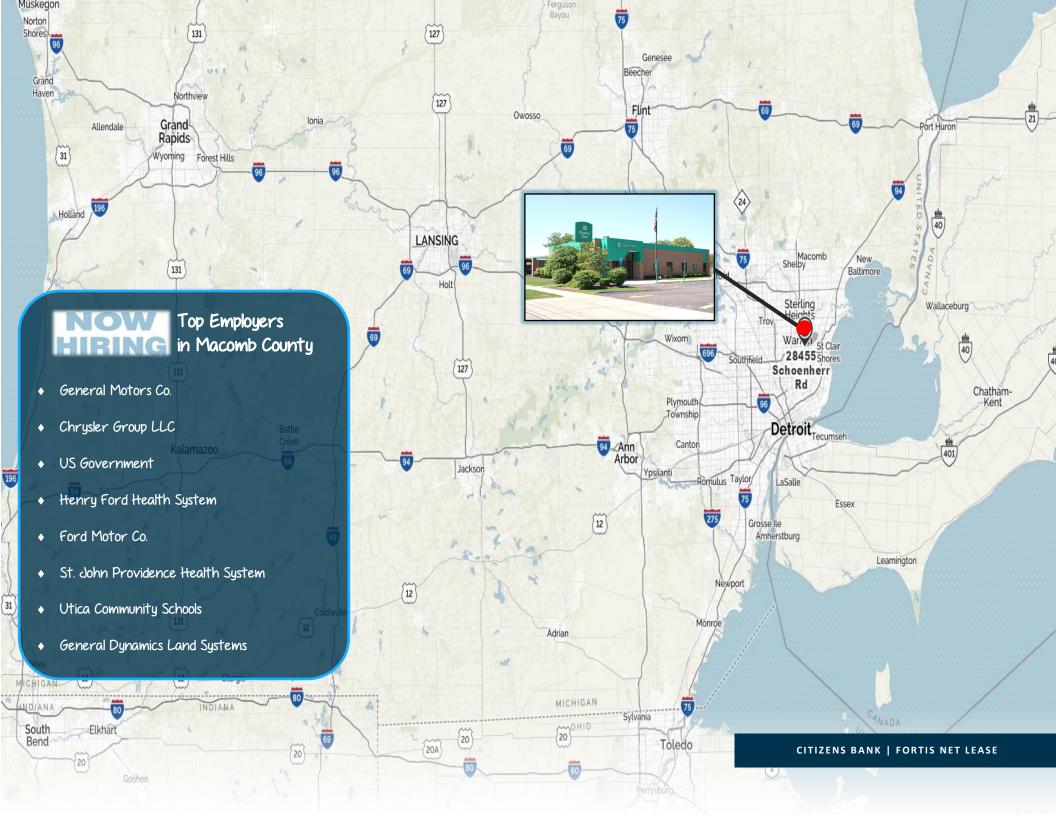




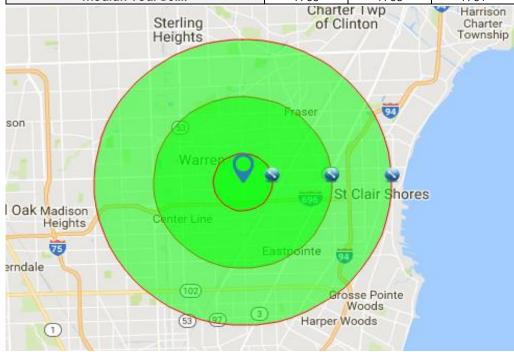








Population	1 Mile	3 Mile	5 Mile
2016 Total Population:	13,753	121,794	340,972
2021 Population:	14,017	124,902	348,670
Pop Growth 2016-2021:	1.92%	2.55%	2.26%
Average Age:	43.20	40.80	39.60
Households			
2016 Total Households:	5,782	50,467	135,904
HH Growth 2016-2021:	1.97%	2.59%	2.35%
Median Household Inc:	\$52,049	\$45,504	\$44,653
Avg Household Size:	2.30	2.40	2.50
2016 Avg HH Vehicles:	2.00	2.00	2.00
Housing			
Median Home Value:	\$104,937	\$82,615	\$84,262
Median Year Built:	1965	1963	1961



Population:	1 Mile	3 Mile	5 Mile
2021 Projection	14,017	124,902	348,670
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2016 Estimate	13,753	121,794	340,972
2010 Census	14,052	120,679	336,973
Growth 2016-2021	1.92%	2.55%	2.26%
Growth 2010-2016	(2.13%)	0.92%	1.19%
2016 Population Hispanic Origin	217	2,533	6,868
2016 Population by Race:			
White	11,276	97,115	239,516
Black	1,700	17,553	79,283
Am. Indian & Alaskan	44	513	1,307
Asian	527	3,830	12,577
Hawaiian & Pacific Island	6	25	73
Other	201	2,758	8,216
U.S. Armed Forces:	4	77	175
Households:			
2021 Projection	5,896	51,776	139,101
2016 Estimate	5,782	50,467	135,904
2010 Census	5,908	49,977	134,228
Growth 2016 - 2021	1.97%	2.59%	2.35%
Growth 2010 - 2016	(2.13%)	0.98%	1.25%
Owner Occupied	4,625	36,712	98,586
Renter Occupied	1,158	13,756	37,318
2016 Avg Household Income	\$62,441	\$56,245	\$55,843
2016 Med Household Income	\$52,049	\$45,504	\$44,653
2016 Households by Household Inc:			
<\$25,000	1,309	13,651	37,430
\$25,000 - \$50,000	1,484	13,650	37,668
\$50,000 - \$75,000	1,122	10,430	26,585
\$75,000 - \$100,000	933	6,303	16,858
\$100,000 - \$125,000	481	3,164	8,246
\$125,000 - \$150,000	219	1,674	4,419
\$150,000 - \$200,000	188	1,088	3,395
\$200,000+	48	506	1,302



RECENT SALE COMPARABLES

Tenant Citizens Bank

Address 2500 W. Maple, Bloomfield Hills, MI

Sale Date 3/9/2017

Sale Price \$2,467,500

Cap Rate 6.38%

Lease Term 5 Years

Tenant Huntington Bank

Address 9895 Telegraph Rd., Taylor, MI

Sale Date 2/17/2017

Sale Price \$882,800

Cap Rate 6.57%

Lease Term 4 Years

Tenant Citizens Bank Address 19307 Mack Ave., Grosse Pointe Woods, MI Sale Date Closing 5/17/2017 Sale Price \$1,049,783 Cap Rate 6.93% Lease Term 5 Years 業 Charter One CITIZENS BANK | FORTIS NET LEASE





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